Develop operational plans and manage resources to meet current and future demands on the provision of care services



### **Overview**

This standard identifies the requirements when developing operational plans and managing resources to meet current and future demands on the provision of care services. It includes identifying and using performance indicators and measurement methods to evaluate the achievement of objectives within the resources available.

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# Performance criteria

# Develop operational plans and identify the resources required to deliver agreed objectives for the service provision

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- P1 identify own area of responsibility for operational planning
- P2 identify the overall vision of the service provision and the **governance** within which it operates
- P3 identify the main purpose, aims and objectives of the service provision
- P4 critically evaluate how the vision of the service provision, its purpose, aims and objectives, contribute to the achievement of positive outcomes for **individuals**
- P5 critically evaluate demographics, trends and changes that are likely to have an impact on the service provision
- P6 appraise options for operational plans in terms of costs, risks, benefits and outcomes
- P7 balance new ideas with tried and tested solutions for operational planning
- P8 lead work with individuals, **key people** and **others** to develop an operational plan that is consistent with own area of responsibility
- P9 work towards a clearly defined vision of the future
- P10 articulate a vision for the service provision that generates enthusiasm and commitment
- P11 ensure that individuals, key people and others can see how operational plans link to the overall vision of the service provision and the governance within which it operates
- P12 identify the resources required to achieve the objectives set within the operational plan and to deliver a safe and effective service provision
- P13 ensure that the operational plan is made available to individuals, key people and others in accessible formats
- P14 lead work with individuals, key people and others to identify how the achievement of the operational plan should be measured
- P15 use a **range of sources** to inform the development of performance indicators
- P16 lead work with individuals, key people and others to develop performance indicators
- P17 identify appropriate data collection methods for the objective measurement of the achievement of operational plans
- P18 agree with individuals, key people and others how they will participate in measuring the achievement of operational plans

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# Lead and manage the implementation of operational plans and allocate resources within own area of responsibility

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- P19 prioritise objectives and plan work to make the best use of resources available to achieve operational plans and positive outcomes for individuals
- P20 ensure that operational plans are delivered within allocated resources
- P21 take action when resources are not being used effectively and efficiently
- P22 allocate objectives from operational plans to workers in line with their role, responsibilities and accountabilities
- P23 encourage workers to take the lead for allocated objectives and make decisions within agreed boundaries
- P24 support workers to achieve their allocated objectives
- P25 provide support to workers through difficulties and challenges in meeting their objectives
- P26 create a culture that encourages and recognises creativity and innovation
- P27 implement systems, procedures and practice to monitor and measure progress against agreed performance indicators for the achievement of operational plans
- P28 implement systems, procedures and practice to collect **quantitative** and **qualitative** information and data on the achievement of operational plans
- P29 ensure that individuals, key people and others are supported to contribute to the monitoring and measuring of the achievement of operational plans against agreed performance indicators
- P30 ensure that workers use the systems, procedures and practice to monitor and measure the achievement of operational plans against agreed performance indicators
- P31 ensure the continuous collection of information and data to provide a baseline against which performance can be measured and trends identified
- P32 identify the impact on the service provision of the functions and priorities of partner organisations
- P33 work with partner organisations to minimise any negative impact caused by their functions and priorities on the achievement of operational plans

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### Critically evaluate operational plans within own area of responsibility

You must be able to:	P34	critically analyse the quantitative and qualitative information and data collected from the operational plan monitoring
	P35	interpret the analysis of the data collected to report on performance indicators that have been met and areas for improvement
	P36	identify changes required to meet areas that need to be improved
	P37	identify the resources required to implement recommended changes
	P38	agree recommended changes with individuals, key people and others
	P39	ensure that workers are recognised for their contribution to the achievement of objectives in the operational plan and the overall vision of the service provision

# Critically evaluate performance measurement systems, procedures and practice used for operational plans

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- P40 critically analyse the effectiveness of systems, procedures and practice used to monitor and measure the achievement of operational plans
- P41 interpret the analysis of systems, procedures and practice to make recommendations for improvement
- P42 critically evaluate the effectiveness of performance indicators used for performance measurement
- P43 lead work with individuals, key people and others to revise performance indicators for the future monitoring and measurement of the achievement of operational plans

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# Knowledge and understanding

understanding	Rights	
	Rigilis	
You need to know and understand:	K1	legal and work setting requirements on equality, diversity, discrimination and rights
	K2	your role in developing and maintaining systems, procedures and practices which promote individuals' rights, choices, wellbeing and active participation
	K3	your duty to report any acts or omissions that could infringe the rights of individuals
	K4	how to <b>critically evaluate</b> and take informed action against discrimination
	K5	the rights that individuals have to make complaints and be supported to do so
	K6	how to ensure that individuals are informed about the service they can expect to receive
	K7	your role in developing and maintaining systems, procedures and practices which ensure that individuals have access to information about themselves in a format they can understand
	K8	conflicts and dilemmas that may arise in relation to rights and how to address them

### Your practice

You need to	know	and
understand:		

- K9 legislation, statutory codes, standards, frameworks and guidance relevant to your work, your work setting and the content of this standard
  K10 your own background, experiences and beliefs that may have an impact on your practice
- K11 your own roles, responsibilities and accountabilities with their limits and boundaries
- K12 the roles, responsibilities and accountabilities of others with whom you work
- K13 how to access and work to procedures and agreed ways of working
- K14 the meaning of person-centred/child centred working and the importance of knowing and respecting each person as an individual
- K15 the prime importance of the interests and well-being of the individual
- K16 the individual's cultural and language context
- K17 how to build trust and rapport in a relationship
- K18 how your **power and influence** as a leader and manager can

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	impact on relationships
K19	the role of independent representation and advocacy for individuals
K20	how to work in ways that promote active participation and maintain
	individuals' dignity, respect, personal beliefs and preferences
K21	how to work in ways that achieve positive outcomes for individuals
K22	how to manage resources to deliver services that meet targets and
	achieve positive outcomes for individuals
K23	how to distinguish between outputs and outcomes
K24	how to work in partnership with individuals, key people and others
K25	how to identify and manage ethical conflicts and dilemmas in your
	work
K26	how to challenge and address poor practice
K27	how to address concerns and complaints
K28	how and when to seek support in situations beyond your experience
	and expertise
K29	the nature and impact of factors that may affect the health,
	wellbeing and development of individuals you care for or support
K30	theories underpinning our understanding of human development
	and factors that affect it

#### Personalisation and resources

### You need to know and understand:

- K31 how to critically evaluate evidence and knowledge based theories and models of good practice about empowerment and citizen directed services
- K32 how to identify and promote the potential of individuals to use their personal strengths and resources to achieve change
- K33 the value and role of family networks, communities and groups in achieving positive outcomes, and ways to develop them
- K34 the nature of **personalisation** and personalised services, including self directed support
- K35 the range of resources available within informal networks, within the wider community, through formal service provision and through innovation
- K36 how assistive technology can be used to support the independence of individuals
- K37 how to lead, manage and support others to plan, deliver and review personalised services with individuals

### **Continuing professional development**

You need to know and understand:

K38 principles of reflective practice and why it is important

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K39	your role in developing the professional knowledge and practice of others
K40	how to promote evidence based practice
K41	methods of managing performance to meet targets and achieve positive outcomes
K42	how to assess performance
K43	how to provide constructive feedback to others on their practice and performance
K44	how to address performance that does not meet required standards
K45	how to use supervision to support the practice and performance of others
K46	how to use appraisal to support the practice and performance of others
K47	systems, procedures and practices for managing workloads
K48	methods for delegating work
Commun	nication
K49	factors that can affect communication and language skills and their development in children, young people or adults
K50	methods to promote effective communication and enable individuals to communicate their needs, views and preferences
K51	factors that can affect communication within and between organisations
K52	methods to promote effective communication within and between organisations
Health ar	nd Safety
K53	legal and statutory requirements for health and safety
K54	your work setting policies and practices for monitoring and maintaining health, safety and security in the work environment
Safe-gua	arding

You need to know and

You need to know and

understand:

understand:

You need to know and

understand:

K55 legislation and national policy relating to the safe-guarding and protection of children, young people and adults
 K56 the responsibility that everyone has to raise concerns about possible harm or abuse, poor or discriminatory practices
 K57 indicators of potential harm or abuse
 K58 how and when to report any concerns about harm or abuse, poor or discriminatory practice, resources or operational difficulties

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K59	what to do if you have reported concerns but no action is taken to
	address them

- K60 local systems and multi-disciplinary procedures that relate to safeguarding and protection from harm or abuse
- K61 how to support others who have expressed concerns about harm or abuse

### **Multi-disciplinary working**

### You need to know and understand:

- K62 the purpose of working with other professionals and agencies
- K63 the remit and responsibilities of other professionals and agencies involved in multi-disciplinary work
- K64 features of multi-disciplinary and interagency communication
- K65 how different philosophies, principles, priorities and codes of practice can affect partnership working

### **Handling information**

### You need to know and understand:

- K66 legal requirements, policies and procedures for the security and confidentiality of information
- K67 legal and work setting requirements for recording information and producing reports within timescales
- K68 principles of confidentiality and when to pass on otherwise confidential information
- K69 how to support the effective sharing of information to achieve positive outcomes for individuals
- K70 how to record written information with accuracy, clarity, relevance and an appropriate level of detail
- K71 how to use evidence, fact and knowledge-based opinion to support professional judgements in records and reports
- K72 how and where electronic communications can and should be used for communicating, recording and reporting

### Leading and managing practice

## You need to know and understand:

- K73 how to **critically analyse** theories about **leadership** and **management**
- K74 standards of practice, service standards and guidance relating to the work setting
- K75 national and local initiatives to promote the well-being of individuals
- K76 models of practice for the use of early interventions
- K77 lessons learned from government reports, research and inquiries

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	into serious failures of health or social care practice and from
	successful interventions
K78	methods of supporting others to work with and support individuals,
	key people and others
K79	how to lead and manage practice that achieves positive outcomes
	for individuals
K80	methods of supporting others to recognise and take informed action
	against discrimination
K81	how to develop systems, practices, policies and procedures
K82	how to implement, monitor and evaluate systems, practices, policies
	and procedures
K83	how to promote the services and facilities of your work- setting
K84	techniques for problem solving and innovative thinking
K85	how to motivate others
K86	how to critically evaluate evidence and knowledge based theories
	and models of good practice about change management
K87	how to use change management techniques

### **Risk management**

You need to know and
understand:

K88 how to critically evaluate principles and frameworks of risk assessment and risk management

K89 principles of positive risk-taking

K90 how to lead others to develop practice that supports positive risktaking

### Managing people

### You need to know and understand:

K91 legal and work-setting requirements for employment practices K92 internal and external governance arrangements for the work-setting K93 factors that can lead to pressures on the service, individual and team performance

K94 how to manage time, resources and workload of self and others

K95 how to manage team dynamics

K96 how to create a culture that promotes openness, creativity and problem solving

K97 how to create a culture that supports people to embrace change

### Specific to this NOS

### You need to know and understand:

K98 How to critically evaluate theories, methods and models of operational planning, performance management, quality assurance

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> and control K99 procedures, criteria, methods and indicators relevant for the performance measurement of the service provision including regulatory and registration requirements K100 how to collect, analyse and interpret quantitative and qualitative data that contributes to performance management K101 business models and tools that support the identification of strengths, weaknesses, opportunities and threats for the service provision K102 social, political, economic and technological trends and changes that may impact upon the service provision K103 the importance of encouraging workers to take the lead and ways in which this can be achieved K104 how to select and apply different methods for encouraging, motivating and supporting others and recognising achievements

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### **Additional Information**

Scope/range related to performance criteria

The details in this field are explanatory statements of scope and/or examples of possible contexts in which the NOS may apply; they are not to be regarded as range statements required for achievement of the NOS

**Governance** the way in which the provision is governed and directed as required by the organisation, legislation, regulation, standards, local and national guidelines and policies

The individual is the person you support or care for in your work

**Key people** are those who are important to an individual and can make a difference to his or her well-being. Key people may include family, friends, carers and others with whom the individual has a supportive relationship

**Others** are workers that you manage, your colleagues and other professionals whose work contributes to the individual's well-being and who enable you to carry out your role

**Qualitative** subjective data that describes an individual's or group's thoughts and feelings about a topic, process, initiative or aspect of the service or provision. It will include descriptive accounts elicited from individuals, focus groups, interviews and consultations

**Quantitative** numerical and statistical data collected about a topic, process, initiative or aspect of the service or provision

A **range of sources** would include, legislative, regulatory, commissioning and organisational requirements; recognised performance management standards; historical performance measurement information; current research and evidence based practice

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Scope/range related to knowledge and understanding

The details in this field are explanatory statements of scope and/or examples of possible contexts in which the NOS may apply; they are not to be regarded as range statement required for achievement of the NOS.

All knowledge statements must be applied in the context of this standard.

In relation to all knowledge statements you need to know and understand the specified areas of knowledge and be able to critically apply the knowledge and understanding in your leadership and management practice

**Critically analyse** is to examine something closely such as a policy, procedure, theory, complex situation, problem or an approach to practice – identifying the parts or issues that contribute to the whole product, situation or idea and determining how these different parts affect the quality of the whole product or how the individual issues affect the overall situation

Critical analysis involves a weighing-up of the factors concerned, for their contribution of strengths / weaknesses or advantages / disadvantages of a product or in a situation. Critical analysis is part of the process of understanding issues and developing original and creative responses

**Critically evaluate** is to weigh arguments for and against something, assessing all evidence, this could relate to factors such as models of care service delivery, policy development, theories, approaches to practice

Critical evaluation requires a weighing up and making judgements on factors such as currency, relevance, validity, outcomes, cost, sustainability, risk, and fitness-for-purpose of a product or a service against other products, services or ideas, using relevant criteria to frame the evaluation and inform decision-making

**Employment practices** should include recruitment, performance management, disciplinary procedures, grievance procedures

**Evidence based practice** uses systems, processes and 'practice wisdom' that has been proved to be effective in supporting the achievement of positive outcomes. Evidence may have been drawn from a variety of sources: research, both formal and informal, and the views and opinions of individuals, key people and those involved in the delivery of care services

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Factors that may affect the health, wellbeing and development may include adverse circumstances or trauma before or during birth; autistic spectrum disorder; dementia; family circumstances; frailty; harm or abuse; injury; learning disability; medical conditions (chronic or acute); mental health; physical disability; physical ill health; poverty; profound or complex needs; sensory needs; social deprivation; substance misuse

**Leadership** is the ability to provide strategic direction and a sense of purpose. Effective leaders create a sense of trust, confidence and belief, inspiring people to adopt the values and behaviours they promote. They are innovative, creative and motivating

**Management** is the ability to set the operational direction and organise the effective running of the service provision to meet the overall service needs including ethical, legislative, regulatory and organisational requirements. Effective managers facilitate and organise resources in order to optimise the performance of others, allowing them to carry out tasks and achieve goals efficiently and effectively. They provide clarity and accountability that enable teams to meet their objectives

**Outcomes** are the changes or differences that individuals or care services are trying to achieve. Hard outcomes are changes that are clear and obvious, or those that involve a visible change in people's behaviour or circumstances. Soft outcomes are changes that are less easy to observe and measure, or those that involve more subtle changes inside people such as a change in someone's attitude, sense of well-being or how they see or feel about themselves

**Outputs** are the tangible products, services or facilities that are a result of organisational activities or the activities of those involved in the delivery of the service provision. Outputs may be used to achieve outcomes

**Personalisation** can be defined as 'changing the power balance so that each person really does have choice and control over the care services that they want. From being a recipient of services, individuals become involved in selecting and shaping the services they use'. Personalisation is a social care approach that encompasses citizen-directed support; self-directed support; the use of direct payments or personal budgets; the provision of accessible information and advice on care and support and the promotion of independence and self-reliance amongst individuals and communities

Depending on how it is used the **power and influence** of leaders and managers may have either a positive or negative effect upon relationships

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### **Values**

Adherence to codes of practice or conduct where applicable to your role and the principles and values that underpin your work setting, including the rights of children, young people and adults. These include the rights:

To be treated as an individual

To be treated equally and not be discriminated against

To be respected

To have privacy

To be treated in a dignified way

To be protected from danger and harm

To be supported and cared for in a way that meets their needs, takes account of their choices and also protects them

To communicate using their preferred methods of communication and language

To access information about themselves

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